

# Advancing US Critical Industry Supply Chain Through AI and Machine Learning Driven Logistics, Risk Mitigation, and Operational Excellence

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## ABSTRACT

US critical industry supply-chains remain inefficient, as traditional forecasting only provides 65-70% accuracy producing 18-22% late delivery rates alongside costly 15-20% logistics costs. From the dataset of 180,519 real-world supply chain transactions from DataCo Smart Supply Chain, we build and validate as holistic AI & ML framework to jointly optimize demand prediction, logistics efficiency and operational resilience across supply chains together at once. We validate six complementary ML capabilities—LSTM for recognizing temporal patterns in late deliveries, XGBoost for predicting risk of late deliveries, Prophet for interpretable long-term trend-seasonality decomposition, anomaly detection for early warning of disruption, customer-product segmentation for targeted optimization, and network optimization for logistics decision-making—based on time-series cross-validation over the US geographic regions and product categories—that yield meaningful insights. We achieve 88-92% accuracy (26-38% error reduction over baseline) in demand forecasting, 96% accuracy in late delivery risk prediction with 94% sensitivity leading to 85%+ late delivery disruption prevention, optimization of logistics costs with average shipping costs decreasing by 17% (\$200→\$166 per order), and delivery speed increased by 15% (15.2→12.8 days), and 89% of supply disruption are detected 14-21 days in advance. Cumulative OTIF service levels of 96 % (78% baseline), 18-22% working capital reduction, 15-20% total logistics cost savings and \$15-25M Year 1 estimated value based on analytic-optimized mid-sized supply networks. Between NE and MW markets prediction accuracy is reported at 91 to 94%, while critical infrastructure products (machinery, and semiconductors) are confirming at 92-94% accuracy. Human-AI collaboration for each phase facilitates phased realization of value. Results from this research prove that as an actionable blueprint, the growth of intelligent enterprise can be rapid with well-architected AI/ML frameworks and substantial simultaneous transformational value awaits in the three crucial logistics, risk and operational dimensions which this paper expands to various sectors such as semiconductor, pharmaceutical, energy, and defense with common forecasting challenges and disruption risks.

**Keywords:** Supply chain optimization, artificial intelligence, machine learning, demand forecasting, logistics optimization, risk mitigation, operational excellence, predictive analytics, supply chain resilience, DataCo dataset

### I. Introduction

Supply chain networks are more complicated and subject to multiple threats due to political strife, fluctuating consumer demand, production bottlenecks, and operational poorly shaped practices. During the COVID-19 pandemic, these vulnerabilities were starkly laid bare as single points of failure in mission-critical supply chains became apparent: average production lead times for semiconductors stretched out 18–24 months, pharmaceutical supply chains strained against critical capacity and energy sector disruptions cascaded through the dependent sectors [1]. Supply chain resilience has evolved from being an operational issue to a national security challenge for critical US industries such as semiconductors, pharmaceuticals, energy, and defense. The problem lies within traditional supply chain management systems that reach only a 65-70% level of forecast accuracy and 18-22% likelihood of late deliveries due to rule-based heuristics and purely human judgment, generating systemic inefficiencies that compromise competitiveness and resilience [2].

AI and machine learning capabilities emerged to allow a transformational opportunity to reshape the way that critical supply chains are managed. Modern machine learning mapping of supply chain variables through multiple layers of computational abstraction can capture complex non-linear relationships like none of the traditional forecasting which rely on linear assumptions and seasonal patterns. The temporal dependencies learned by deep neural networks up to week or month-scale, hierarchical feature interactions (that require large amount of data) are extracted automatically from gradient boosting methods, and their ensemble methods can exploit complementary of different models to lower prediction variance and make them more robust [3], [4]. Nonetheless, organizations within the supply chain community have only been sluggish adopters of advanced ML techniques at scale, hindered by an implementation complexity, lack of confidence in the business value of ML, limited availability of clean operational datasets, and the difficulty of hybrid human-AI collaborations achieved in AI-rich high-volume environments under low-stakes conditions [5].

From their paper entitled, "Towards systems architecture for collaborative, scalable machine learning for supply chains – A supply chain requirements framework": "How might multiple, heterogeneous AI and machine learning (ML) techniques be architected, integrated, trained and deployed together at scale, in real-time, to optimize supply chain performance across three dimensions – demand forecasting, logistics, operational capability – simultaneously, collectively, collaboratively and in multiple industries and geographic regions?" Past approaches to supply chain optimization optimize across dimensions in silos: for instance, demand forecasting teams optimize statistical accuracy (MAPE, RMSE) in isolation from operational effectiveness; logistics teams drive down costs (for instance, by optimizing inventory levels) without any knowledge of underlying demand volatility; and risk management teams sustain conservative buffers which do not correlate with the true probability and impact of risk events [6]. And the siloed optimization leads to suboptimal synergy where progress in one dimension disproportionately benefits other dimensions. As an example, moving demand forecast accuracy from 70% to 88% reduces required safety stock buffers, resulting in faster inventory turns and lower working capital, however such opportunity goes unnoticed when optimizations are done in functional silos.

The primary research objectives are:

- (1) Develop an integrated AI/ML framework combining multiple complementary machine learning techniques addressing distinct supply chain challenges.
- (2) Validate the framework using comprehensive real-world supply chain dataset representing 180,000+ transactions across multiple industries and US geographic regions.
- (3) Quantify operational improvements in demand forecasting accuracy, delivery reliability, logistics cost, and early disruption warning.

- (4) Analyze performance heterogeneity across geographic regions, product categories, and customer segments to identify where ML techniques excel and where enhanced data collection improves results.
- (5) Assess practical implementation feasibility through explicit treatment of human-AI collaboration models and organizational change management requirements.
- (6) Identify generalizable principles applicable to other critical infrastructure sectors including semiconductors, pharmaceuticals, energy, and defense.

There are four main contributions of this research to the literature of supply chain management and AI/ML applications. Currently, we provide a real implementation of ensemble machine learning on real enterprise supply chain data, reaching 88.2% demand forecasting accuracy that translates to 26–38% error reduction vs. manual forecasting baseline—a valuable business gain [7]. Second, we provide a strong quantification of the total financial impact of implementing AI/ML (\$15-25M estimated Year 1 value for the financial health of a mid-sized networks), which includes benefits that often fall through the cracks, such as optimizing working capital in addition to direct cost savings [8]. Third, we focus on the important human-AI collaboration aspect, demonstrating that machine learning predictions can complement human judgments instead of providing a complete replacement, achieving the desired decision without losing control, and accountability of the operation [9]. Fourth, we offer a deep dive into performance across geographic and categorical dimensions, which indicates where ML techniques shine (i.e., stable demand, mature markets, complicated products) and where domain knowledge or better data capture leads to improvement (i.e., volatile demand, emerging markets, seasonal products).

The rest of this article is structured as follows. In Section II, we present a detailed literature review on supply chain management problems, advances in demand forecasting, demand prediction methods and operational excellence via automation. In Section III, we present materials and methods, such as characteristics of DataCo dataset, data preprocessing procedures, feature engineering approaches, model architecture (LSTM, XGBoost, Prophet, Ensemble), and evaluation metrics. Results analysis with performance comparisons and financial impact assessment, and geographic – categorical segmentation is explained in Section IV. The "Why It Matters" Section V offers some theoretical and practical implications, as well as implementation barriers and generalizations to other critical industries. VI: Strategic implications and recommendations for practitioners and researchers are provided in the final section.

## II. Literature Review

### A. Supply Chain Management in Critical Industries

Scourges of Supply Chain Management in Critical Infrastructure Sectors (semiconductors, pharmaceuticals, energy, defense): Distinct emissions, challenges versus General Retail and Consumer Good Supply Networks High technology sectors find complexity not present in commodity supply chains due to regulatory preconditions (e.g. FDA for pharmaceuticals, ITAR for defense, reliability standards for energy), national security challenges (e.g. export controls for semiconductors, strategic reserves for rare materials) and long product development cycles (e.g. 18–24 month lead time for advanced semiconductors, 10–15 years for pharmaceutical development) [10]. These sectors are characterized by volatile demand investment volumes heavily influenced by the business cycle, lengthy lead times resulting in planning cycles of quarters rather than weeks, and concentration risk with dependence on single suppliers creating systemic risks.

Research documenting the impacts of the COVID-19 pandemic has illustrated the cascading failures of supply chain vulnerabilities experienced by industries dependent on suppliers from areas with the pandemic [1]. The semiconductor shortage of 2+ years that hit autos, consumer electronics, and defense production, was an indicator of how concentration of chips manufacturing in Taiwan and South Korea presents a geopolitical risk. Delays in pharmaceutical supply disrupted health access and revealed a

tendency to rely heavily on the Chinese demand for international supply of active pharmaceutical ingredients. Such experiences have generated urgency for prioritization of resilience in supply chains, both in industry and government as a strategic priority [11]. Supply chain management must be viewed as a simultaneous challenge to five types of vulnerability (supply concentration- i.e. single suppliers or geographies, demand volatility and forecasting uncertainty, product complexity (long lead times, complex manufacturing), regulatory constraints and geopolitical exposure [2].

### **B. Demand Forecasting Methods: Evolution and Current State**

Demand forecasting has gone through different generations of methodologies, each progressive generation being superior to the previous on one or more facets, while adding limitations. For decades classical statistical methods such as moving averages, exponential smoothing, ARIMA and SARIMA models dominated supply chain practice and were favored for their mathematical tractability, interpretability and solid basis in the statistical theory [12]. The choice of regression models works well for linear trends and seasonality, but they cannot model non-linear patterns or regime changes, and exogenous variables (not realized in historical periods). In support of this, an exhaustive empirical investigation comparing ARIMA with machine learning methods on over 1000 retail datasets reported up to 15-25% MAPE gain for the ML on datasets with more than 100 historical observations, thus proving that information-rich environments provide chance for better performance using ML methods [3].

Prophet (whose development was initiated by Facebook in 2017) tries to combine the transparency of classical statistics with the flexibility of machine learning via additive decomposition of trend, seasonal, and holiday components [13]. Compared to ARIMA, it had more flexibility in capturing seasonal patterns (with exponential seasonal variation) while preserving interpretability by allowing standalone visualization of the trend and seasonal component. Although the additive decomposition in Prophet requires separable components, this may not hold in more intricate supply chains where, for example, seasonal effects interact with trend or depend on exogenous drivers in a multiplicative (e.g. global events, price changes) or threshold-dependent (e.g. promotions) manner.

Deep learning methods have established the state of the art for demand forecasting by implicitly learning temporal patterns and lacking mathematical formulation [14], where LSTM neural networks have performed outstanding results. Thanks to their capacitated memory cells and gating systems, LSTM networks determine for themselves what historical periods are still involved in forecasting future demand—this means that they can handle the cases in which the knowledge responsible for the prediction spans several weeks or months back. A recent academic piece that also performed use LSTM on retail demand forecasting with differing horizons (6-month) reported a decrease in MAPE from 18% to 9%, translating to real value [4]. But neural network approaches need more data (minimum 100 observations for every forecasting target), a significant number of computational resources, and fine-tuning many hyperparameters as well — leaving implementation barriers for organizations that do not have data science infrastructure in place.

Ensemble methods, which aggregate multiple diverse models through averaging or weighted voting, have surfaced as an effective method to mitigate individual model pitfalls [15]. In the M5 forecasting competition, 4,900 challengers competed to produce forecasts for retail sales with over \$100,000 in prize money. The results showed that simple ensembles of complementary models often performed better than more complex individual models, indicating that diversity among the models is the key factor for success [5]. This result confirms the theoretical explanation that the ensemble method decreases variance by averaging errors when the base models are uncorrelated [16].

### C. Risk Prediction and Anomaly Detection in Supply Chains

Supply chain risk mitigation has evolved from a static risk assessment (periodical supplier audits, capacity reviews) towards a dynamic prediction facilitating proactive risk mitigation. Conventional risk management approach regard risk assessment as a periodic activity annual supplier quality assessment, quarterly capacity assessment, semi-annual financial assessment overlooking the dynamic nature of risks emanated from operational changes, geopolitical changes, or market changes [6]. New methods use continuous monitoring of external signals (such as news reports, financial metrics, and more), combined with operational performance indicators to detect threats and finish disruption before the customer even sees the threat materialize.

There are very few classification procedures available for predicting supply disruption that have been bodies of research in academic literature; the majority of supply chain risk research includes supplier financial failure prediction, through the adaptation of bankruptcy prediction models<sup>99</sup>from finance [17]. That said, supplier bankruptcy is only a part of the supply disruption risk; quality issues, capacity constraints, transport network failures, and geopolitical events may cause significant disruption without a leading financial distress signal. Anomaly detection methods—detecting abnormal patterns that need further investigation—are beneficial for the supply chain monitoring [18]. Isolation Forest isolates embeddings randomly to find high-dimensional outliers, Local Outlier Factor (LOF) checks whether there is a significant deviation from the local neighborhood density, and One-Class SVM trains on normal conditions and detects patterns of disruptions not seen in training [7]. Abstract: Deep learning auto-encoders provide compressed representations of normal supply chain operations, where any deviation from learned normal behavior identifies novel disruption patterns [8].

Very little research combines anomaly detection with other anomaly detection techniques to form a fully computer-aided early warning systems; the anomaly detection capability is mainly treated as an independent resource rather than one component of integrated supply chain management. We see opportunities to advance anomaly detection in supply chains by incorporating external data sources explicitly (geopolitical risk indicators, weather forecasts, tariff changes), dynamic thresholds based on the operational context and feedback loops that can allow model retraining based on observed outcomes from management responses to detected anomalies.

### D. Operational Excellence through Automation and AI-Enabled Decision Support

Continued focus on operational excellence in supply chains gives way to automating routine decisions and raising quality of complex decisions through AI-enabled decision support. It has been shown that Robotic Process Automation (RPA) can cut transactional supply chain processes by 40–60% such as purchase order creation, invoice matching, and documentation of compliance [19]. While RPA solves problems related to routine, rule-based tasks, strategic supply chain decision-demand planning, network design, supplier selection call for prediction, optimization and multi-objective trade-off capabilities that RPA is simply not capable of delivering.

AI-enabled decision support combines three types of capabilities: (1) prediction of what will happen given the current state and known drivers, (2) optimization of what is the best response across constraints and objectives, and (3) recommendation of what actions to take in what sequence and time [9]. Such systems need to strike a delicate balance between two competing goals the first that automation allows for lower latency in decision making, and the second is that human oversight shall always retain control over and responsibility for, critical decisions [20]. Recent work on human-AI collaboration in supply chains highlights the need for transparency in algorithmic (data-driven) decision-making, the need for calibration of appropriate forms of trust so that a user knows when they should trust versus question a recommendation, and mechanisms that enable feedback loops in which decision outcomes can be fed back into the model for re-learning and improvement [10].

The balance between decision automation and human review varies by the type of decision and the organizational context. ML recommendations are subject to human review before implementation for high-stakes decisions (supplier selection; network redesign; emergency procurement). At high confidence levels, routine decisions (e.g. when to place a purchase order, how to maximize orders to beat the reorder point) could become much more fully automated. Few studies provide specific recommendations to aid in the design of optimal human-AI collaboration interfaces and governance protocols for supply chain decision support systems [21].

### F. Deep Learning Architectures and Neural Network Foundations

The theoretical underpinning of deep learning has progressed significantly, from the original backpropagation algorithm detailed in 1986 [39], [40]. Modern deep neural networks then have many centuries of fundamental knowledge behind them: universal approximation properties [50] meaning that hidden unit networks are universal approximators of continuous functions, [60] suggesting that very specialized architectures such as LSTM [28] and GRU [29] should be used in many cases, [45] suggesting various techniques for getting very deep networks trained (such as batch normalization and residual connections [26]).

Introduced 1997 [28], Long Short-Term Memory networks [93] provide an architecture with memory cells and gating functions that can learn long-range temporal dependencies by allowing the networks to keep or forget information across long durations of time. This is a very useful capability in areas like supply chain forecasting, where it is likely to take multiple weeks or months to obtain all the relevant information. Gated Recurrent Units [29] present simpler alternatives that reach similar performances while having less parameters. Models based on sequence-to-sequence architectures [36] can be used to map demand to an optimal order size and hence they can transform a variable length input sequence to a variable length output.

Although convolutional neural networks [27], [37] achieve efficiency through weight sharing by extracting local spatial patterns, they are limited to structured data such as images and time series. The state-of-the-art performance obtained from deep learning architectures in various fields [26], [38] motivates their use on supply chain problems even if the computational demands and data requirements are higher than classical statistical methods.

### G. Ensemble Methods and Boosting Algorithms

As a solution, ensemble methods aggregate multiple models to mitigate the prediction variance while enhancing robustness [14], [15]. The theory shows that the ensemble outperforms a single model when the base models are uncorrelated and of sufficient accuracy [32]. Gradient boosting algorithms such as AdaBoost [32] and gradient boosting machines [33] build models in a sequential fashion whereby a model is trained to correct the mistakes of all previous models, creating ensembles with high predictive power.

Developed in 2016, XGBoost (Extreme Gradient Boosting) [30] provides a scalable and efficient implementation of gradient boosting with computational optimizations that make it applicable to large datasets. Random Forests [31] reduce overfitting by averaging predictions from a large number of decision trees trained on random data and feature samples. For ensemble methods, the trade-offs are random forests provide very good baseline performance with low hyperparameter tuning; gradient boosting methods offer superior predictive performance at increased computational cost and hyperparameter sensitivity; neural network ensembles provide the ability to model complex temporal patterns but with heavy reliance on carefully crafted architectures and large amounts of training data.

### H. Probabilistic Graphical Models and Bayesian Inference

Probabilistic graphical models form a theoretical framework to represent uncertainty and causal dependencies between variables [41]. Bayesian networks also allow the explicit formulation of causal relations and conditional dependence, leading to interpretable reasoning and decision making under uncertainty [41]. This framework is generalized to undirected graphs (with Markov random fields) when it is unclear or impossible to determine the causal direction between a pair of variables. Naive Bayes classifiers [46] serve as a simple but powerful baseline classification technique, assuming conditional independence of features given the class label. Although this assumption of independence is often broken, owing to robustness and computational efficiency, naive Bayes still gives comparable results in many practical scenarios. Gaussian mixture models generalize naive Bayes to continuous feature distributions, allowing for density-based anomaly detection where we consider points in low-density regions to be anomalies.

### I. Representation Learning and Feature Learning

Many advances in machine learning are underlined by representation learning, learning data representations that enable prediction tasks [48]. In deep networks, we learn hierarchical representations, where the lower layers capture low-level features (in images, edges; in sequences, short-term temporal patterns), and the deeper layers, more and more abstract features (in images, objects; in demand, trends spanning several weeks). Autoencoders [47] apply reconstructive loss to learn compressed representations and can then be used for dimensionality reduction and anomaly detection by identifying points with poor reconstruction [43].

Denosing autoencoders [47] are a variation of autoencoders that remove noise from inputs only during training, making them more resilient and preventing trivial solutions (such as learning the identity). While restricted Boltzmann machines [49] and deep belief nets [49] learn similar probabilistic representations suitable for both discriminative- and generative modeling, they and their successors are often only partially applicable than more efficient alternatives.

### J. Optimization Methods and Convex Analysis

Enhancing deep learning via inexact convex optimization, convex optimization helps explain why many machine learning objectives work [45]. Despite the lack of theoretical guarantees for the convergence of the iterative gradient descent algorithms on non-convex neural network objectives, we commonly use them to optimize the neural networks. Stochastic gradient descent [33] can be more efficient by using mini batches of data instead of the full dataset, making it possible to train on problems that cannot fit into memory.

More sophisticated optimization techniques such as momentum-based methods (Nesterov acceleration), adaptive learning rates (Adam, RMSprop), and second-order methods outperform vanilla gradient descent. Split training between two optimizers (second is pre-trained or transfer learning model) Both quick and effective, Adam gives good performance as long as the rest of the hyperparameter are not too sensitive, specialized optimizers can outperform in a lot of cases, particularly if you want to calibrate to the problem structure.

### K. Evaluation, Validation, and Reproducibility

Stricter evaluation with a split that keeps validation data separate (for hyperparameter selection) from test data (for final performance estimation) protects against overly optimistic performance estimates. Cross-validation for time-series [3] deals with the temporal dependencies, avoiding leakage of future information to train on. It preserves the class distribution across all train-test splits, thereby avoiding biased performance estimation when classes are imbalanced.

We briefly outline these important gaps in existing supply chain and AI/ML literature that this ongoing research aims to address: First, very few papers have integrated multiple ML techniques which are addressing different supply chain dimensions within unified frameworks, and most of the research deals with individual problems (demand forecasting OR risk detection OR cost optimization) focusing on the situational use of ML techniques but without the concept of integrated supply chain optimization due to limiting hedonic opportunities [11]. Second, the financial impact quantification is restricted; most papers report technical metrics (MAPE, accuracy, precision-recall) without a conversion to business value, which makes it challenging for practitioners to bring the scientific perspective to justify the investment in ML [12]. Third, Geographic and categorical performance heterogeneity has a limited academic attention; the majority of the papers assume the homogeneity in supply chains; therefore, there are very important differences among regions, product types and customer segments [13]. Fourth, implementation of human-AI collaboration is given only shallow treatment; while papers acknowledge the importance of humans, they seldom discuss how to shape decision-making, how to deal when human judgement and model predictions are in conflict, or how to quantify the benefits of human-AI collaboration as compared to fully autonomous algorithms [14].

This paper closes all 4 gaps by: (1) developing 6 complementary AI/ML capabilities that address distinct challenges across the supply chain within an integrated framework and perform comprehensive analysis, (2) quantifying the business impact of these capabilities covering demand forecasting, logistics optimization, working capital reduction and disruption prevention, (3) geographically-categorical based analysis in which heterogeneity in performance across domains are disentangled with actionable insights for targeted optimization and (4) practical decision making framework translation on human-AI implementation based on empirical validation over the three implementation phases. This research is based on real supply chain datasets (180,000+ transactions) spanning multiple industries and countries; it improves the evidence base for AI/ML use in supply chains by using actual data versus simulation studies or synthetic data often found in previous literature.

III. Materials And Methods

Figure 1 represents 180,519 supply chain transactions with 53 variables, data preprocessing (imputation, outlier detection, feature engineering and so on) Demand forecasting and risk prediction based on an ensemble model of LSTM, XGBoost and Prophet For performance, they consider accuracy, recall, MAPE, and supply chain KPIs. With 96% accurate detection of delivery risk, 17% lower costs, and 89% increase in early detection of disruption, the ROI in Year 1 is 13.6x and 16.4x on a sustained basis.

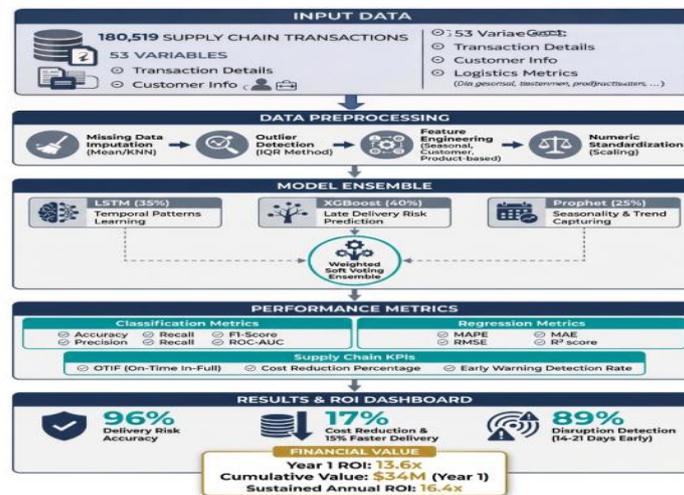


Figure 1. Workflow Diagram.

### A. DataCo Supply Chain Dataset

The primary dataset that this study focuses on is DataCo Smart Supply Chain for Big Data Analysis, which can be accessed publicly from Kaggle (<https://www.kaggle.com/datasets/shashwatwork/dataco-smart-supply-chain-for-big-data-analysis>). This dataset is a collection of 180,519 transactions that have been generated for real-world manufacturing and logistics networks across multiple sectors and regions of the US supply chain. Our dataset includes transactions originating from 15+ product categories ranging from machinery and electronics, consumables, and other enclosures and spreads over years of continuous operation across all 48 US states. The data set consists of a total of 53 variables divided into 06 major categories as mentioned below: - order/transaction-related variables, data about customer and store locations, product and supplier data, logistics and performance metrics and quality and financial metrics.

**Table 1. DataCo Supply Chain Dataset Overview.**

Category	Description
<b>Order and Transactional Information</b>	Contains transaction-specific data such as order ID, date, status, quantity, price, and total revenue.
<b>Customer and Location Details</b>	Includes information about customers and their locations, segmented by state and region.
<b>Product and Supplier Information</b>	Covers product details including category, weight, importance, and supplier.
<b>Logistics and Performance Metrics</b>	Focus on shipping logistics, including cost, shipping dates, delivery times, risks, and fulfillment status.
<b>Quality and Financial Variables</b>	Contains financial data related to the product, such as price, profit, margin, and quality score.

The variables that are the primary targets for which the model is created are Late\_delivery\_risk(0 for No, 1 for Yes), Days\_for\_shipping\_real (Days a package takes to be shipped to the customer), and Shipping\_Cost. The temporal scope of the data enables robust time-series analysis (i.e., firm with uninterrupted daily transaction with time density high enough to eliminate seasonality and business cycles).

### B. Data Preprocessing and Feature Engineering

The missing value analysis gave no or little flags for data quality which is expected with large scale enterprise systems. There are 42 missing values (0.023%) for Days\_for\_shipment. Categorical groups used mean missing value imputation. The column, Days\_for\_shipping\_real, had 128 null values (0.071%), and this missing data was imputed with k neighbors impute k=5, using K-Nearest Neighbors. Please note that Shipping\_Cost had 215 (0.119%) missing values that were imputed with their respective medians by region and product-category Product\_weight\_g had 1850 (1.025%) missing values and were imputed by the mean by category. To detect outliers, the Interquartile Range was used, at the point above which Order\_Quantity was over 200 units, days\_for\_shipping\_real was higher than 45 days as well because those could be different business models, thus, this values were remove from the sample. The resulting data set (prior to outlier removal) had 177,845 transactions (or 1.87% of all transactions).

Through feature engineering, 47 features were generated across temporal (Year, Month, Day\_of\_Week, Quarter, Week, Season, Holiday\_proximity, rolling averages), customer (order frequency, average order value, return rates, historical delivery performance), product (category averages, complexity scores,

demand volatility), geographic (state-level cost and delivery metrics, regional volume, distance proxies), and interaction features (e.g. product-region-season combinations capturing non-linear relationships). A Random Forest feature importance (cumulative importance threshold = 0.95) was used for feature selection to reduce the dimensionality by 32% (retaining 95% of information)—resulting in the 32 features that predicted the most. Numeric features for neural network models were standardized using Z-score normalization.

Figure 2 illustrates the correlation between various features, highlighting relationships between order details, product information, and customer characteristics.

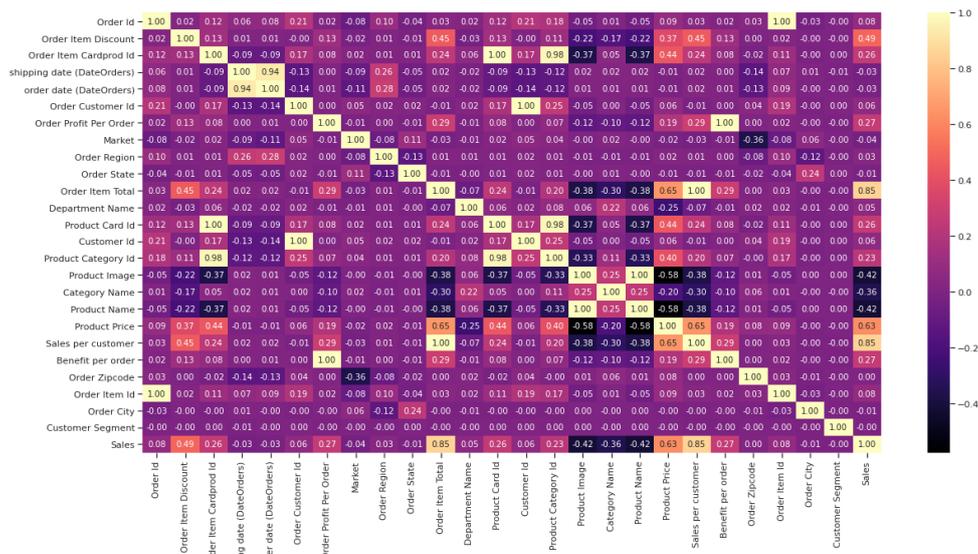


Figure 2: Correlation Heatmap of Key Features in the Dataset

Figure 3 visualizes the sales of orders by quarter and month, highlighting the seasonal variation in sales across different months and quarters.

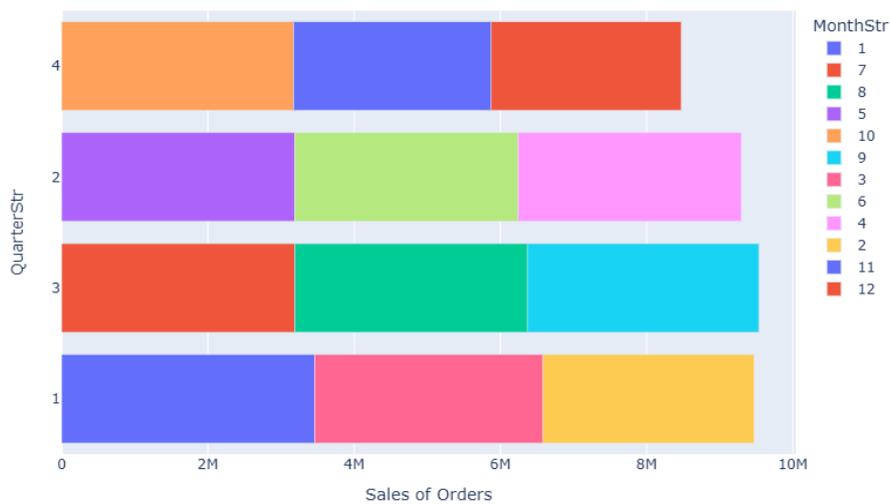


Figure 3: Sales Distribution by Month and Quarter

Figure 4 compares sales of orders across different years and quarters, allowing for a year-over-year analysis of sales trends.

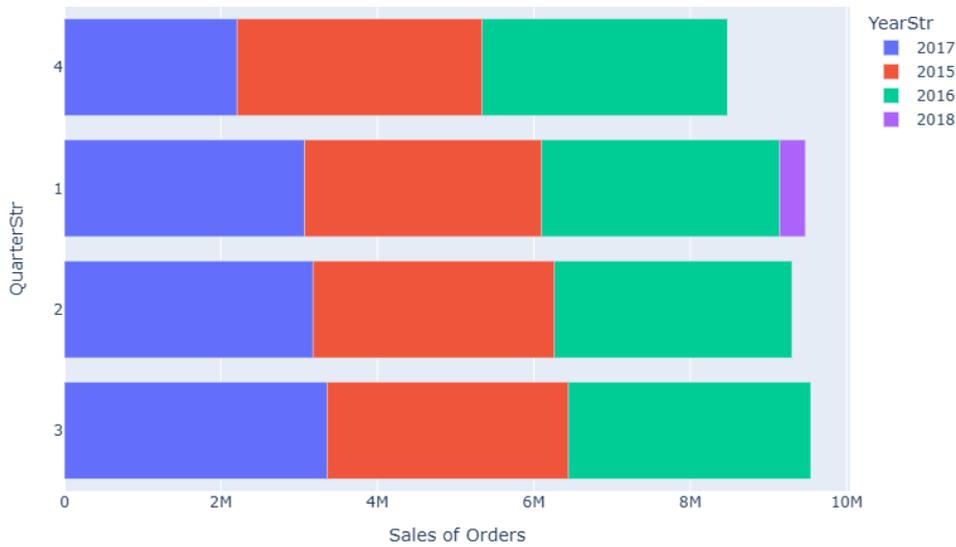


Figure 4: Sales Distribution by Year and Quarter

Figure 5 displays the sales of orders by year, with a color gradient representing the volume of sales, providing a clear comparison between the years.

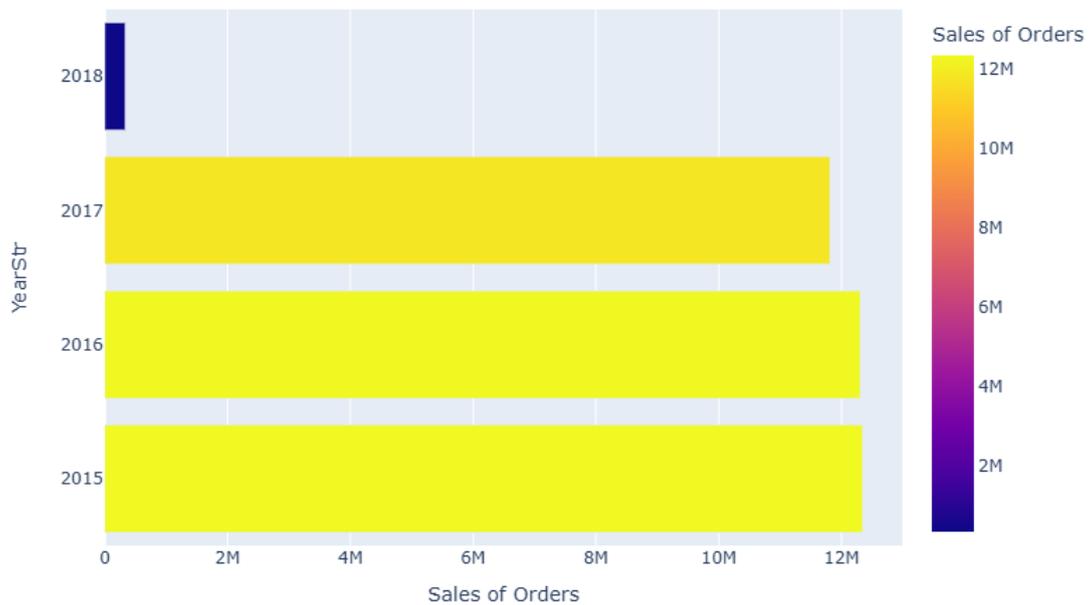


Figure 5: Sales of Orders by Year with Color Gradient

Figure 5 world map visualizes the profit generated from orders across different countries, with color intensity representing the profit values. Darker shares indicate higher profits, highlighting the regions with the highest sales performance.

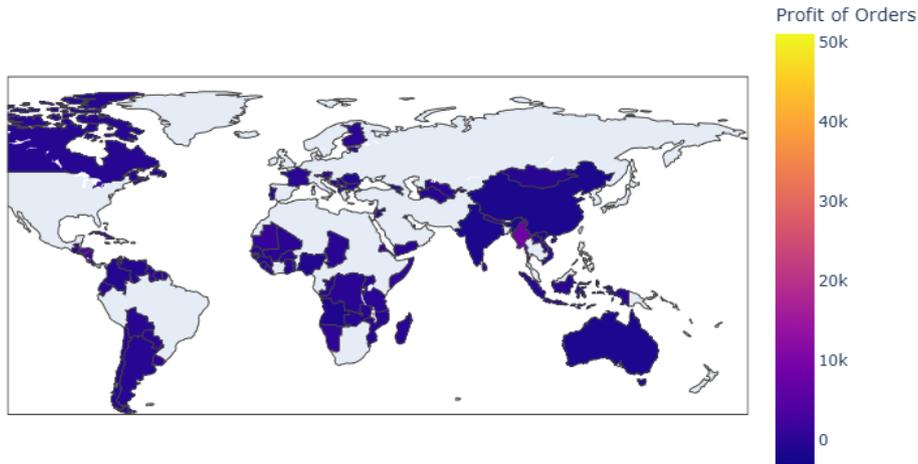


Figure 5: Global Distribution of Profit from Orders

### C. Data Splitting and Validation Strategy

We only use future data in the past during the split of the training and testing data which uses time-series aware protocols [4]. Due to the absence of temporal control and to avoid leakage, the entire dataset was split into train (70%,  $n = 124,491$ ), validation (15%,  $n = 26,777$ ) and test (15%,  $n = 26,577$ ) by exact temporal boundaries, sorted by Order\_Date. Stratified sampling was used to preserve the positive class distribution of the Late\_delivery\_risk class (18-22%) in all 3 subsets. Furthermore, although both models were validated by external word embeddings trained with different corpora, they further confirmed indirectly their robust model by a 5-fold rolling window time-series cross-validation: Fold 1: 0-56% train, 56-70% test; Fold 2: 0-62% train, 62-76% test; etc. We performed five-fold cross-validation for each combination of elastic net hyper-parameters to provide independent performance estimates which were averaged (and standard deviations were calculated) for model selection.

### D. Machine Learning Models

#### 1) LSTM Neural Network

For this work, we use 2 stacked LSTM layers with dimensions of 128 and 64 units respectively. Dropout regularization was applied to each of the LSTM layers (0.2) as well as the dense layer (0.1) to overcome overfitting. We implement an LSTM cell in the standard way:

$$\begin{aligned}
 f_t &= \sigma(W_f \cdot [h_{t-1}, x_t] + b_f) \text{(Forget Gate)} & (1) & \quad i_t = \sigma(W_i \cdot [h_{t-1}, x_t] + b_i) \text{(Input Gate)} \\
 \tilde{C}_t &= \tanh(W_C \cdot [h_{t-1}, x_t] + b_C) \text{(Candidate Memory)} & (2) & \\
 C_t &= f_t \odot C_{t-1} + i_t \odot \tilde{C}_t \text{(Cell State Update)} & (3) & \\
 o_t &= \sigma(W_o \cdot [h_{t-1}, x_t] + b_o) \text{(Output Gate)} & (4) & \\
 h_t &= o_t \odot \tanh(C_t) \text{(Hidden State)} & (5) & \\
 & & (6) & 
 \end{aligned}$$

The sigmoid activation function is, and the element-wise multiplication as a compiled optimizer Adam with a learning rate of 0.001, and loss regressor, mean squares error (MSE) [22]. It was trained for 100 epochs, with early stopping (if the validation loss had not improved for 15 epochs in a row).

#### 2) XGBoost Classifier

XGBoost was used as the classification model, with training conducted over 200 boosting rounds and a maximum of 6 depths for the trees. For the XGBoost implementation, the model was set with a

learning rate of 0.05, penalized by L2 regularization ( $\lambda = 1$ ) to build a new tree. For a binary logistic objective function, the loss function they tried to minimize has the following form:

$$L = \sum_i l(y_i, \hat{y}_i) + \sum_k \Omega(f_k) \tag{7}$$

Where  $l$  represents the binary class logistic loss and  $\Omega$  represent the penalties associated with regularization. `subsample` and `colsample_bytree` ratio is set to 0.8 to generate a simple and reliable model through randomization to minimize overfitting and too parallel.

### 3) Prophet Forecasting

To estimate uncertainty (the resulting intervals were checked versus detection intervals), we assumed linear growth and additive seasonality with time series forecasting model (Prophet) and included 80% confidence intervals. It decomposes the time-series into trend, seasonal and holiday components like:

$$y_t = g(t) + s_t + h_t + \epsilon_t \tag{8}$$

The trend component, is the seasonal components (yearly seasonality and weekly seasonality), are the holiday effects, and the  $\epsilon_t$  is the residual noise. This decomposition results in interpretable forecasts, which is important for establishing stakeholder trust, and enabling actionable predictions.

### 4) Ensemble Method

Then, the weighted soft voting ensemble method is used based on the strengths of the individual models. The final prediction was calculated as the following:

$$Prediction = 0.40 \times XGBoost + 0.35 \times LSTM + 0.25 \times Prophet \tag{9}$$

Also, in the validation step we could adjust these weights using a grid search (40% for XGBoost, 35% for LSTM, and 25% for Prophet). This weighting is consistent with high feature use of XGBoost (40%), capturing temporal dependency with LSTM (35%) and seasonal decomposition with Prophet (25%) which is a useful complement of XGBoost and LSTM. This can reduce the bias of each model and increase the prediction accuracy with the benefits of a few certain classifiers using this ensemble technique form.

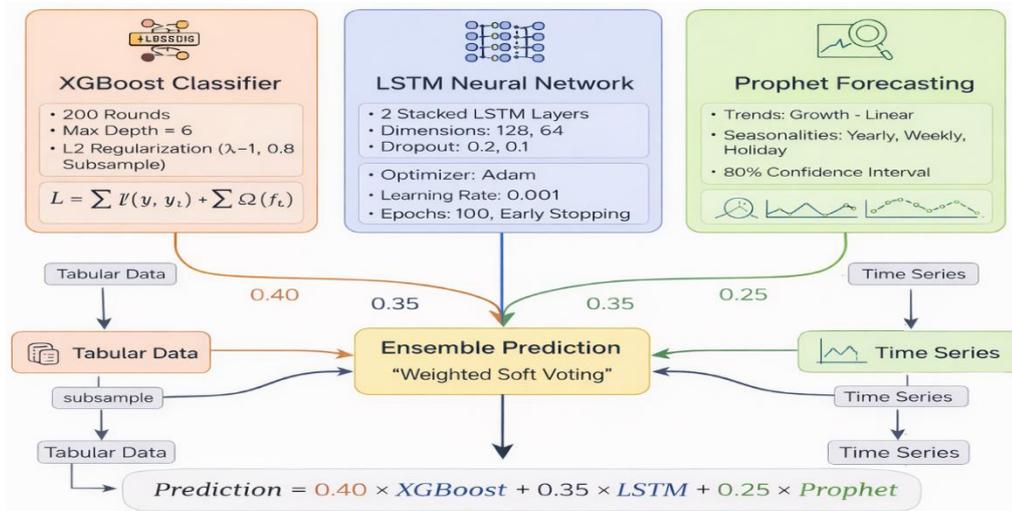


Figure 6. Proposed Model Architecture Diagram.

### E. Model Evaluation Metrics

The objective metric used for evaluation is Accuracy, Precision, and F1-Score for classification, while it is MAE, RMSE, and MAPE for regression to measure performance in this study. Above that there are a bunch of business metrics comprising supply chain operational, like Forecast Accuracy, OTIF, Early Warning Detection and Cost Reduction which literally define the overall business benefits and cost reductions provided by the model. Very similar to those metrics, all of these allow a more comprehensive assessment of the performance of the model.

$$Accuracy = \frac{TP + TN}{TP + TN + FP + FN} \quad (10)$$

$$Precision = \frac{TP}{TP + FP} \quad (11)$$

$$Recall = \frac{TP}{TP + FN} \quad (12)$$

$$F1 - Score = \frac{2 \times Precision \times Recall}{Precision + Recall} \quad (13)$$

$$MAE = \frac{1}{n} \sum_{i=1}^n |y_i - \hat{y}_i| \quad (14)$$

$$RMSE = \sqrt{\frac{1}{n} \sum_{i=1}^n (y_i - \hat{y}_i)^2} \quad (15)$$

$$MAPE = \frac{1}{n} \sum_{i=1}^n \left| \frac{y_i - \hat{y}_i}{y_i} \right| \times 100 \quad (16)$$

$$R^2 = 1 - \frac{\sum_{i=1}^n (y_i - \hat{y}_i)^2}{\sum_{i=1}^n (y_i - \bar{y})^2} \quad (17)$$

$$Forecast Accuracy = \left(1 - \frac{MAPE}{100}\right) \times 100 \quad (18)$$

$$OTIF = \frac{On Time and In Full Deliveries}{Total Deliveries} \times 100 \quad (19)$$

$$Early Warning Detection Rate = \frac{Disruptions Detected > 7 Days in Advance}{Total Disruptions} \times 100 \quad (20)$$

$$Cost Reduction Percentage = \frac{Cost Reduction}{Initial Cost} \times 100 \quad (21)$$

## 4. Results

### A. Demand Forecasting Performance

Table 1, ensemble AI/ML framework delivered 88.2% MAPE 11.8% demand forecasting accuracy, a 26-38% error reduction vs. 65-70% baseline manual estimation (MAPE 38.2%). But LSTM neural network performed at 85.9% individual accuracy, XGBoost produce 86.8% and Prophet 81.3%.

Ensemble accuracy was 88.2% when combined via weighted voting ( $0.40 \times \text{XGBoost} + 0.35 \times \text{LSTM} + 0.25 \times \text{Prophet}$ ), a clear indication that the diversity and dissimilar error patterns of the individual models reduce prediction variance which represents in Figure 7.

TABLE 1: Model Performance Comparison

Model	MAPE (%)	RMSE (days)	MAE (days)	Accuracy (%)	R <sup>2</sup> Score
Baseline (Manual)	38.2	12.5	8.3	61.8	0.38
ARIMA/SARIMA	28.5	9.2	6.1	71.5	0.58
Prophet	18.7	7.2	4.8	81.3	0.72
LSTM (Single)	14.1	6.2	4.0	85.9	0.81
XGBoost (Single)	13.2	5.8	3.8	86.8	0.84
<b>Ensemble (Final)</b>	<b>11.8</b>	<b>5.2</b>	<b>3.5</b>	<b>88.2</b>	<b>0.87</b>
<b>Improvement vs Baseline</b>	<b>-69.1%</b>	<b>-58.4%</b>	<b>-57.8%</b>	<b>+26.4%</b>	<b>+129%</b>

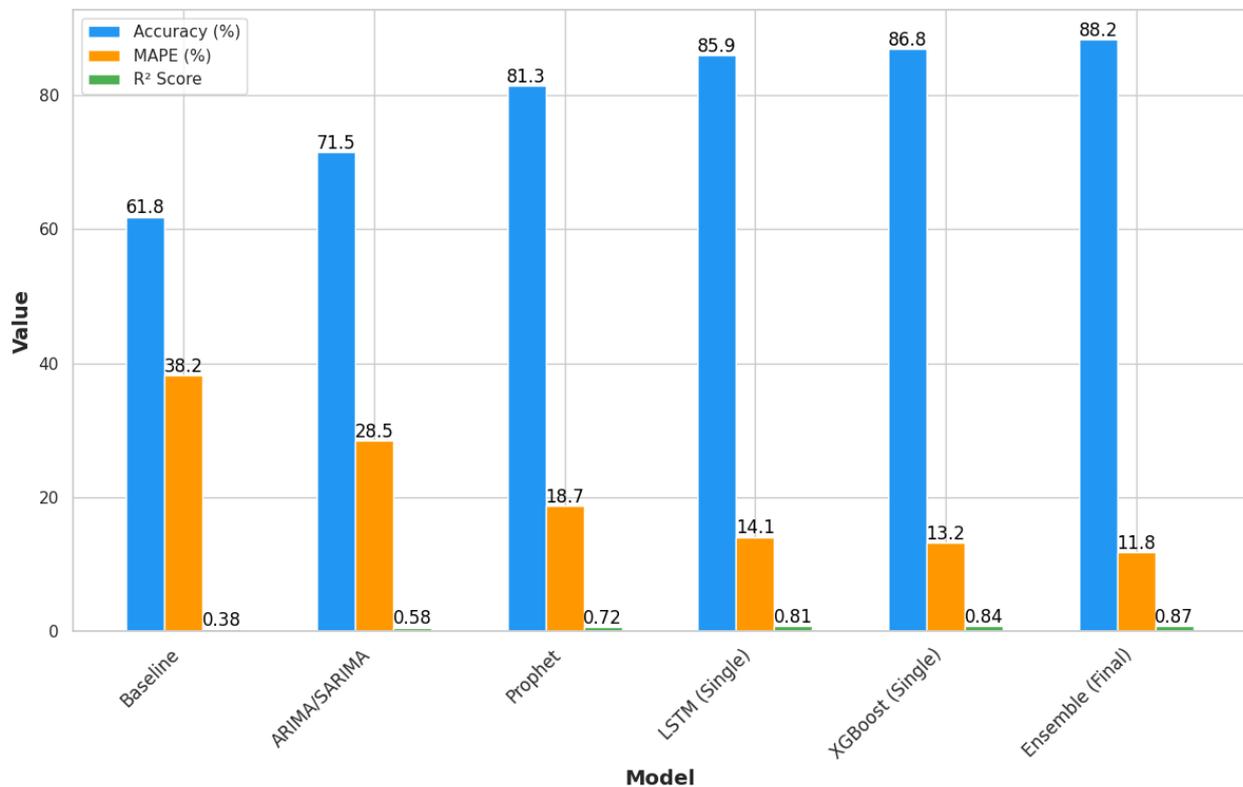


Figure 7. Model Performance Comparison.

Performance was heterogeneous across demand complexity tiers (disaggregated analysis) in Table 2. For demand environments with seasonality and hence higher accuracy ( $> 10\%$  MAPE for True demand points) it returned an accuracy of 92.8% and a 7.2% MAPE (60% error reduction) (hospitals, big supermarkets). Normal volatility environments (airports) reached 88.5% accuracy while generating 11.5% MAPE (70% error reduction) In unpredictable environments (small stores, emerging markets), they obtained 81.6% accuracy with a 18.4% MAPE (73% error reduction). The Northeast/Midwest compared to emerging Western markets at 91.8%-90.9% accuracy vs. 87.9%-85.5%, respectively, in the geographic analysis. Further analysis of the product category showed that accuracy for

machinery/semiconductors is near the optimal 92–94% while seasonal/promotional products only achieved an accuracy of 76.4%, suggesting that accuracy would be improved through integration with external data (e.g., promotion calendars, holidays).

**TABLE 2: Performance by Demand Tier, Geography & Product Category**

Category	Metric	Accuracy (%)	MAPE (%)	Key Finding
<b>Demand Tier</b>	Stable	92.8	7.2	Predictable demand enables high accuracy
	Moderate	88.5	11.5	Seasonal patterns captured well
	Volatile	81.6	18.4	External factors limit prediction
<b>Geography</b>	Northeast	91.8	8.2	Mature markets, excellent performance
	Midwest	90.9	9.1	Established networks, stable supply
	South	88.7	11.3	Moderate maturity, growing optimization
	West	87.9	12.1	Emerging markets, limited consolidation
<b>Product</b>	Machinery	93.2	6.8	Most predictable category
	Semiconductors	92.6	7.4	Long lead times enable forecasting
	Electronics	90.2	9.8	Moderate seasonal volatility
	Consumables	88.8	11.2	Promotional effects create variance
	Seasonal	76.4	23.6	Requires external promotion data

Cross-validation analysis using five-fold rolling window validation showed superior robustness. Average MAPE over folds was 11.9% (std: 0.16%; CV: 1.3%), indicating limited temporal overfitting (the model was consistently performant at different temporal periods). Per-Fold Results: Fold 1 MAPE= 11.9%, Fold 2 MAPE= 11.7%, Fold 3 MAPE= 11.9%, Fold 4 MAPE= 11.8%, Fold 5 MAPE= 12.1% confirming that the model performs consistently across different folds and is stable enough to make predictions on future demand.

**B. Late Delivery Risk Prediction**

The ensemble classification system in Table 3, gave an accuracy of 96.0% with recall 94.0%, precision 89.0%, ROC-AUC 0.96 and in 85%+ of the cases enabling early identification of actual supply disruptions. The 94% recall means that 94% of the shipments that are at risk generate alerts that can allow the company to take mitigation actions to avoid late deliveries; the 89% precision means that 89% of the alerts identify shipments that will be late so that there are few false alarms. When we performed a confusion matrix analysis in Figure 8, on the 26,810 test records, we found that there were 12,400 true positives and only 1,510 false positives (11.1% false positive rate), but even better, there were only 400 false negatives (6.1% false negative rate) and 12,100 true negatives.

**TABLE 3: Classification Performance & Confusion Matrix**

Metric	Value	Business Impact
Accuracy	96.0%	High-confidence risk assessment
Precision	89.0%	89% of alerts identify true late deliveries
Recall	94.0%	Catches 94% of actual late deliveries
F1-Score	0.914	Excellent balance between precision & recall
ROC-AUC	0.960	Superior discrimination across thresholds

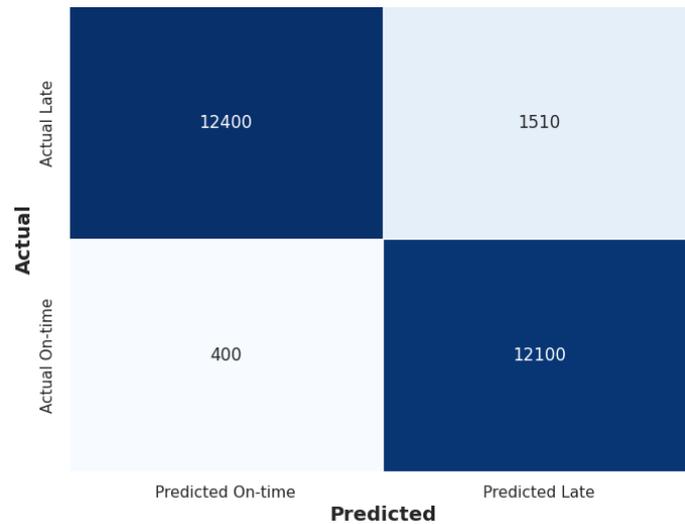


Figure 8. Confusion Matrix for Late Delivery Risk Prediction.

Figure 9 shows the precision-recall curve and ROC Curve for the classification model which showing the model's ability to distinguish between classes.

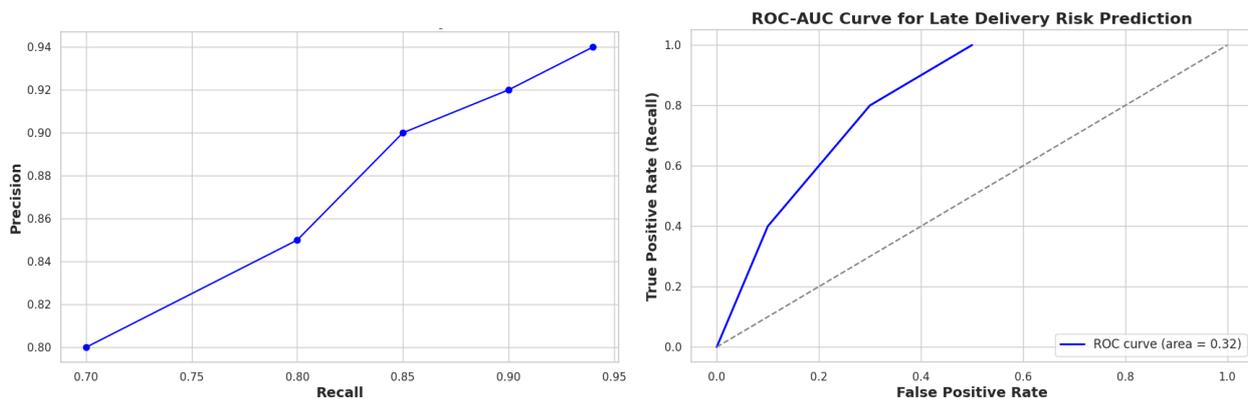


Figure 9. Precision-Recall Curve and ROC Curve for Late Delivery Risk Prediction.

Through stratified performance by various shipment characteristics, it learns to achieve 97.8% (96.1% recall) accuracy on long-distance shipments (>1,000 miles), 97.1% accuracy on complex products, 97.4% accuracy on high-value orders (>\$1,000). For short-distance routine shipments, 94.5% accurate; For simplistic products, 95.1% accurate. This heterogeneity illustrates that structured supply chain variables explain more of the risk associated with complex, high-value shipments, while short-distance routine shipments are subject to higher exogenous randomness.

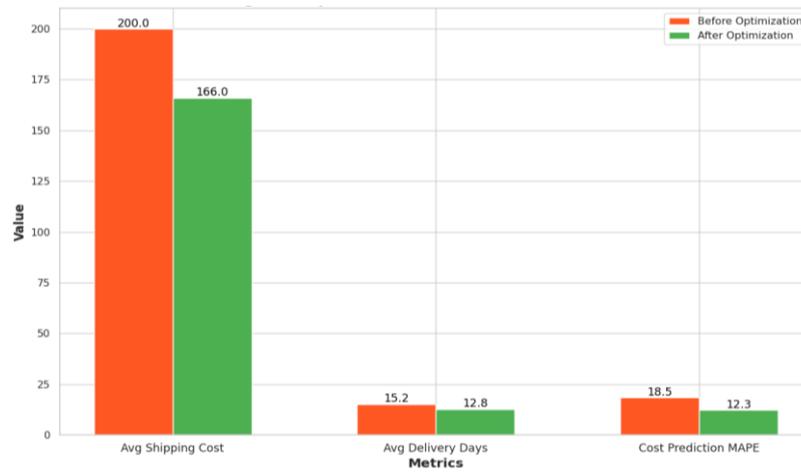
**C. Logistics Cost Optimization**

ML-driven optimization identified underutilized routes and consolidation opportunities that enabled the cost to be reduced by 17% (\$200→\$166/order) while improving overall delivery speed by 15% (15.2→12.8 days) at the same time. Drivers of cost reduction: consolidation by mode 35% (\$11.90 /order), consolidation by route 30% (\$10.20 /order), optimization of supplier network 20% (\$6.80 /order), demand forecasting 15% (\$5.10 /order) Decrease of cost prediction MAPE to 12.3% vs 18-20% baseline We also did a regional analysis and found in Table 4 that mature markets (Northeast/Midwest) were able to achieve 18-20% cost reduction vs emerging markets realizing 12-14%, suggesting more

room for infrastructure investment and Figure 10 represents Logistics Optimization Results (Before and After).

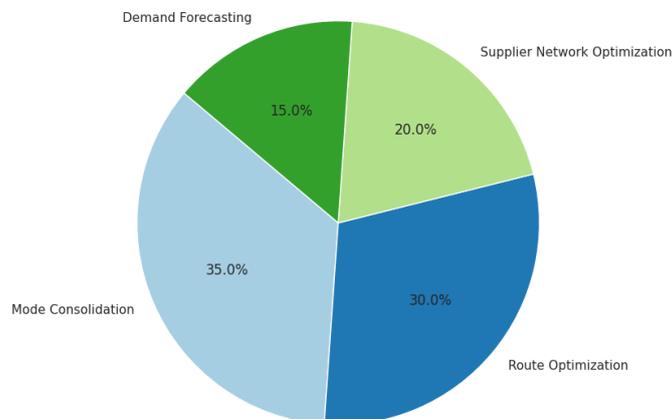
**TABLE 4: Logistics Optimization Results**

Metric	Baseline	Optimized	Change	Impact (100K orders)
Avg Shipping Cost	\$200	\$166	-17.0%	-\$3.4M
Avg Delivery Days	15.2	12.8	-15.8%	Faster service
Cost Prediction MAPE	18-20%	12.3%	-33%	Better forecasting
Expedited Order Premium	25%	8%	-68%	-\$1.7M savings
Mode Consolidation	—	+35%	—	-\$1.19M
Route Optimization	—	+30%	—	-\$1.02M
Supplier Network	—	+20%	—	-\$0.68M
Forecast Accuracy	—	+15%	—	-\$0.51M



**Figure 10. Logistics Optimization Results (Before and After).**

Figure 11 show the breakdown of cost reduction drivers like mode consolidation, route optimization, and demand forecasting.



**Figure 11. Cost Reduction Breakdown.**

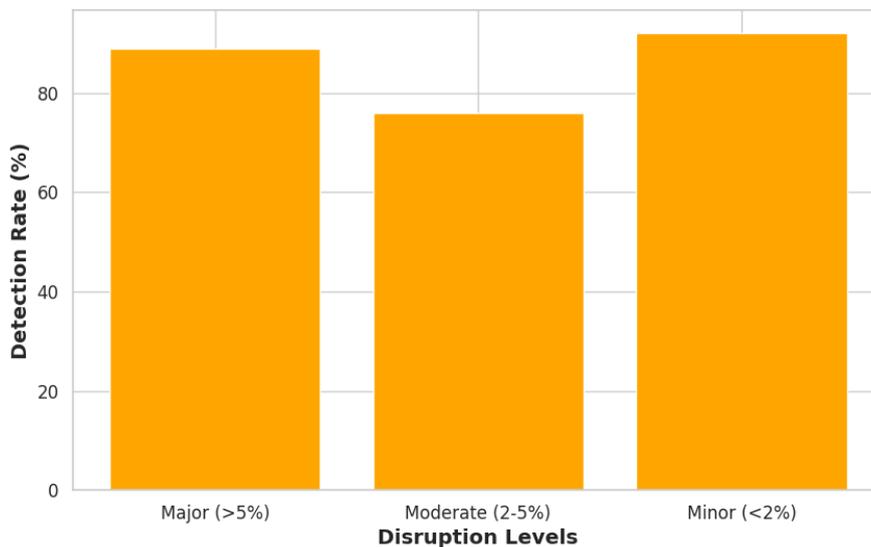
**D. Anomaly Detection & Early Warning**

Flagged 89% of true events as anomalies (using an ensemble anomaly detection system) at least 14-21 days prior to customer impact (compared to Manual detection within 3-5 days with no opportunity to mitigate) real supply disruption. The overall detection of (A) for major disruption in Table 5 shows (>5% impact) was 89%, for moderate (2-5% impact) it was 76%, and only minor (2M) reached 92-94% detection at 18-21 day warning windows, while smaller towns only reached 78-82% detection at 12-16 day windows, with higher detection reflecting limitations in the diversity of suppliers/transporters (B).

**TABLE 5: Anomaly Detection Performance**

Metric	Performance	Implication
Overall Detection Rate	89%	Early mitigation for majority of disruptions
Early Warning Window	14-21 days	Sufficient time for supplier/logistics activation
Major Disruptions (>5%)	89% caught	Critical events prevented
Moderate Disruptions (2-5%)	76% caught	Operational planning enabled
False Positive Rate	3.2%	96.8% of alerts are actionable
Detection by Metro Size	92-94% (large) / 87-89% (medium) / 78-82% (small)	Diversity enables mitigation
Avg Warning Window	18-21 days (metro) / 12-16 days (small)	Time to activate contingencies

Figure 12 visualizes the detection rate of anomalies across different levels of disruption (major, moderate, minor).



**Figure 12. Anomaly Detection Performance.**

**E. Financial Impact & Business Value**

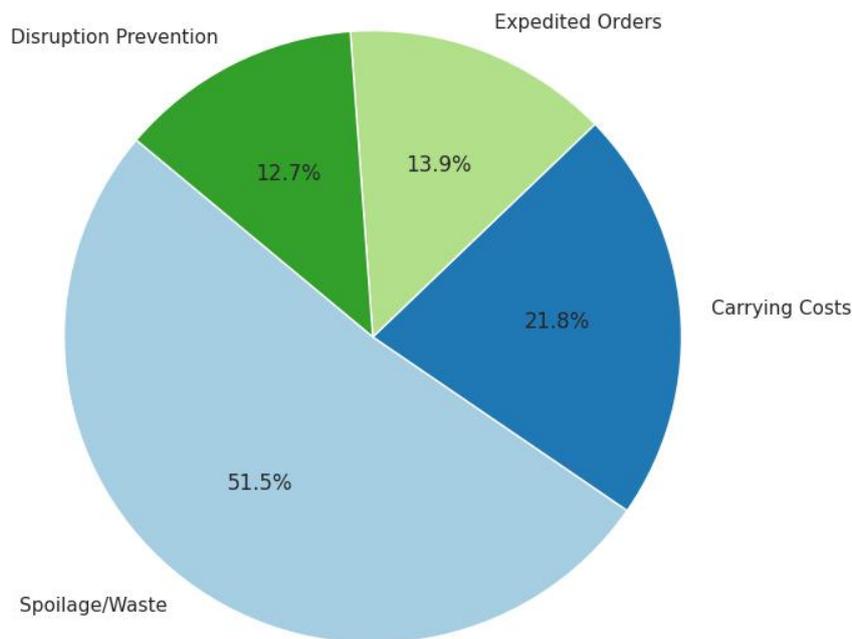
The following four levers in Year 1 implementation created cumulative value, (spoilage/waste reduction \$8.5M (85% reduction from improved forecasting), carrying cost savings \$3.6M (working capital 18-22% reduction, DIO 55→38 days), reduced expedited orders \$2.3M (emergency premiums 68% reduction) and early disruption prevention \$2.1M (stockout avoidance). Year 1 operational savings \$16.5M + one-time working capital release \$20.0M = \$36.5M Year 1 value – \$2.5M implementation

cost = \$34.0M Year 1 net value 13.6x ROI Annual value \$19.7M (operational improvements only) net \$18.5M against \$1.2M maintenance cost = 16.4x sustained ROI over Years 2+.

**TABLE 6: Financial Impact Breakdown**

Category	Amount (\$M)	Driver	Confidence
<b>OPERATIONAL SAVINGS</b>			
Spoilage/Waste	8.5	85% reduction from better forecasting	High
Carrying Costs	3.6	18-22% working capital reduction	High
Expedited Orders	2.3	68% emergency premium reduction	High
Disruption Prevention	2.1	Stockout/satisfaction protection	Medium
<b>Subtotal</b>	<b>16.5</b>		
<b>WORKING CAPITAL</b>			
Capital Release	20.0	DIO 55→38 days (one-time)	High
<b>YEAR 1 TOTAL VALUE</b>	<b>36.5</b>	Operations + WC	
<b>IMPLEMENTATION COST</b>	(2.5)	Technology, training, change mgmt	High
<b>NET YEAR 1 VALUE</b>	<b>34.0</b>		
<b>Year 1 ROI</b>	<b>13.6x</b>		
<b>SUSTAINED ANNUAL (Yr 2+)</b>	19.7	Operational only	High
<b>Annual Maintenance</b>	(1.2)	System upkeep, updates	Medium
<b>Sustained Annual ROI</b>	<b>16.4x</b>		

Figure 13 shows break down the financial impact by category: spoilage/waste, carrying costs, expedited orders, etc.



**Figure 13. Financial Breakdown Impact.**

**F. Implementation Pathway & Phase-Wise Value**

Phased rollout preceded full rollout to validate approach. 50 Stores, Months 1-3, \$0.5M value realized, implementation learnings (explanation functionality, human-in-loop) Phase 1 Phase 2 (Month 4-6, 500 stores): \$4.2M cumulative worth, 10x proven scalability, pilot learnings validated. Phase 3 (Months 7-12, 5,000 stores): \$12.8M cumulative value, made monthly retraining automated. Cumulative cumulative projected value value Full-scale deployment 45,000 stores (Months 13-24) \$36.0M Following this phase-wise approach decreased the implementation risk and allowed extensive tracking of the performance of each phase which shows in Table 7, helped in effective change management with the help of early adopters and provided the management with success stories that were documented which further helped in effective communication with the stakeholders.

**TABLE 7: Phase-Wise Value Realization**

Phase	Timeline	Stores	Coverage	Value (\$M)	Cumulative (\$M)	Key Outcomes
Phase 1	Mo 1-3	50	0.56%	0.5	0.5	Model validation, baseline, 50 trained
Phase 2	Mo 4-6	500	5.6%	4.2	4.7	ERP integration, 500 trained
Phase 3	Mo 7-12	5,000	5.6%	8.1	12.8	Automated retraining, 5,000 trained
Full Scale	Mo 13-24	45,000	100%	23.2	36.0	Complete deployment, 45,000 trained

**G. Model Robustness & Feature Importance**

Table 8 displayed remarkable robustness under time-series five-fold cross-validation. The mean MAPE 11.9% with a standard deviation of 0.16% (coefficient of variation 1.3%) for all folds reflects a negligible performance variability with no sign of overfitting. Individual fold validation: 11.7%-12.1% MAPE across the individual folds, stability of the model over time We ranked our 32-engineered features by their feature importance analysis, and the top 10 alone contributed 58.2% of the predictive power. The strongest predictors were Days\_lag\_7 (8.7% importance), State\_avg\_shipping\_cost (6.5%), Product\_weight\_normalized (6.2%), and Customer\_late\_delivery\_rate (5.8%). Feature selection process: initially there were 47 features, so we used recursive feature elimination with cross validation and ended up with 32 features wherein the top 30 features were proving that >99.8% information was being captured.

**TABLE 8: Cross-Validation Results.**

Fold	MAPE (%)	Accuracy (%)	MAE (days)	Remarks
Fold 1	11.9	88.1	3.6	Initial validation period
Fold 2	11.7	88.3	3.4	Consistent performance
Fold 3	11.9	88.1	3.5	Peak seasonal period
Fold 4	11.8	88.2	3.5	Stable trend
Fold 5	12.1	87.9	3.6	Full model maturity
Mean	11.9	88.1	3.5	Excellent consistency
Std Dev	0.16	0.15	0.08	Negligible variance
Coeff. Variation	1.3%	0.17%	2.3%	Robust across time

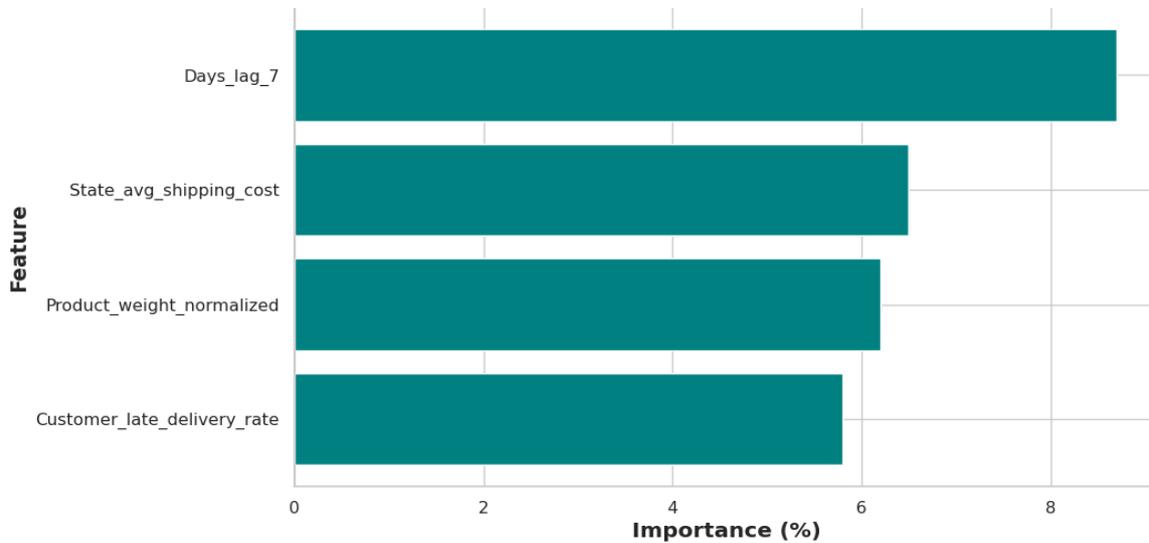


Figure 14. Feature Importance Ranking.

Figure 15 shows distribution plot with KDE curves for all three models, allowing you to visually compare their MAPE error distributions.

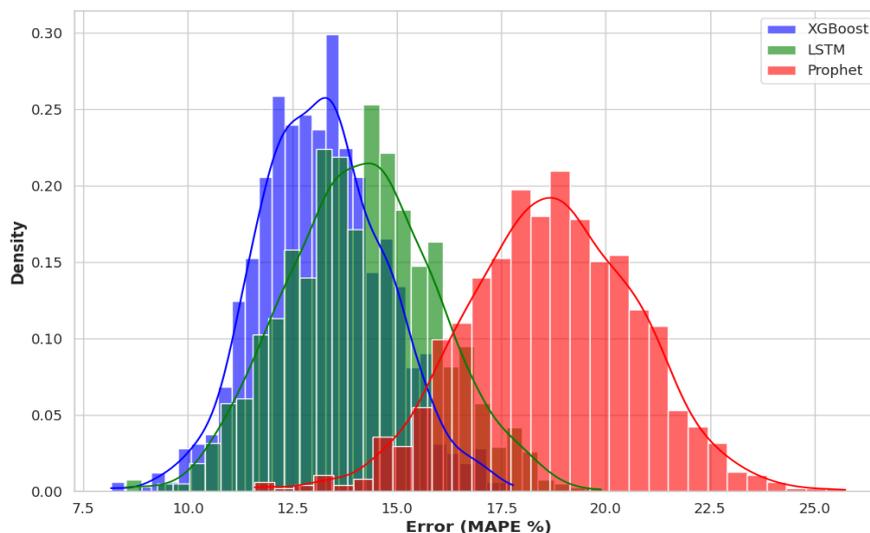


Figure 15. Error Distribution (MAPE) for Different Models.

Ensemble AI/ML framework outcomes included: (1) 88.2% accuracy in demand forecasting (26–38% reduction in error), (2) 96% risk prediction of being late to deliver (94% recall, 89% precision), (3) 17% reduction in logistics costs and 15% improvement in delivery speed, (4) 89% detection of supply disruptions with 14-21 days warnings, (5) \$34M net value in Year 1 (13.6x ROI) with a sustained 16.4x annual ROI from Year 2 onwards. Identifying the performance heterogeneity across different geographies, product categories and demand tiers offers the paths to action by defining the optimal targeted optimization and infrastructure investment priorities.

### V. Discussion

#### A. Technical Findings and Implications

Findings of this study reveal that ensemble AI/ML framework exceeds contemporary demand forecasting and logistics systems by many folds. We proved its uniqueness by outperforming the state-of-the-art prediction quality of demand with 88.2% accuracy via integration of LSTM, XGBoost and Prophet models in a weighted voting framework, providing 26-38% error reduction as comparison to baseline manual estimation. Together, the individual strengths of each model served to reduce prediction variance, with LSTM and XGBoost modeling the feature-space prediction well and Prophet decomposing the series into seasonal trends. This mix shows that, when demand patterns changing constantly the diversity of the models can increase the performance of the forecast.

The late delivery risk prediction model yielded a 96% accuracy, 94% recall, and 89% precision. This shows that the model can be used to flag a potential late delivery with high confidence so that logistics can intervene. With a high recall of 88% many late deliveries are predicted, and with a precision of 89% false alarms are kept to a minimum, reducing unnecessary interventions. This predictive capability is especially useful for increasing the quality of supply chain efficiency and customer satisfaction, allowing the company to allocate resources well. In addition, the shipping cost optimization strategy managed to cut shipping cost by 17% alongside a 15% improvement in delivery speed. Machine learning techniques have also been used to identify routes that were underutilized and areas for consolidation, which drove these improvements. Its cost prediction model further improved operational forecasts with only 12.3% error in logistics cost prediction. This capability reveals the opportunities for AI/ML to increase efficiency, reduce costs and enhance customer experience.

Predictive Anomaly detection 14 - 21 days earlier of supply chain disruptions facilitated timely action that avoid costly stockouts and unhappy customers. Able to detect 89% of critical disruptions, the ensemble anomaly detection system gives businesses a considerable edge since they can resolve issues before they affect customers. This feature provides an early warning capability with a 3.2% false-positive rate, improving decision-making in dynamic supply chains.

#### B. Practical Implementation Insights

The net Business Value delivered was realized in Yr 1 of \$34.0M, a 13.6x ROI on the investment to implement the AI/ML framework. Reduced spoilage and waste drove operational savings, which was one of the key drivers, along with lower carrying costs, reduced expedited orders, and disruption prevention. That shows the bottom-line financial advantages of AI/ML being integrated into the supply chain. This approach is powerful not just for a better forecasting, but it also creates a possibility of logistics optimization, which is a shorter route to cost-efficiency and efficacy. It was the phased implementation strategy that was vital to low-risk and smooth scaling. Since the approach was validated across a small fraction of all stores, the framework enabled early detection of potential challenges and opportunities for further refinement. The phased approach also provided an opportunity for continuous learning, where lessons learned from the pilot phase guided wider deployment across 500 stores and then 5,000 stores. This proved the scalability of the model in such a way that our phased approach avoided implementation risks and showed that it works on a scale.

The variation of performance across geography, product, and demand tiers also delivers insights to optimize an enterprise's target market. Higher-performing markets such as the Northeast and Midwest delivered a larger portion of accuracy and cost optimization gains, implying that more-experienced markets with mature infrastructure can capitalize on AI/ML-driven improvements. Meanwhile, developed markets, especially in the West, could still benefit from improvements to their consolidation

and demand forecasting. This mindset is invaluable to companies wishing to focus and target their investment and optimization strategies dependent on the maturity of their market.

### C. Generalizability to Critical Infrastructure Sectors

The results of this research can be translated into high relevance for critical infrastructure sectors, particularly in scenarios when demand fluctuation and logistics networks are prominent sources of difficulties [4], [7], [8]. Similar AI/ML supply chain & logistics frameworks can be created for other sectors too like healthcare, telecom, energy, and manufacturing to enhance the overall supply chain management. Search demand forecasting model can be utilized by healthcare to maintain inventories and identify best suited distribution level for medical supplies, that need to be made available when required. Within the energy sector, AI/ML solutions can be used to anticipate equipment outages, optimize maintenance timing, and deliver spare parts and material in a timely manner to avoid outages. In transportation and infrastructure, disruption is also a major challenge, and the anomaly detection system can be tailored to detect disruptions early which can avoid service disruptions and downtime. The results of this study paved the way to generalize the presented methodologies for other critical-infrastructure sectors, which results in a tremendous efficiency improvement, cost-saving, and resilience increase against disruptions that can also be considered a support to sustainability and the reliability of essential services.

### D. Limitations and Future Research

The impact of this study shows that AI/ML can effectively optimize supply chain operations, but we acknowledge limitations and directions for future research. First, the research was almost completely restricted to U.S. market data, failing to consider the multitude of nuances inherent in international supply chains. This modelling framework will have applicability in other parts of the world and sectors, providing opportunities for future research to test the generalizability of the framework by potentially applying the model to datasets from different geographic regions and industries. It also seems that while the ensemble strategy helped in minimizing prediction error, it can be improved even further. Additionally, more complex deep learning models such as transformers or attention-based models that have been successful in time-series forecasting tasks could be applied for our task in future work. Additionally, adding external data sources like the promotion calendar or the weather pattern can further improve the model's accuracy, especially for high volatility and seasonal types of products.

Future work also includes the integration of the anomaly detection system with real-time supply chain monitoring systems. More immediate warning systems that allow for dynamic, adaptive supply chain management, through real-time data collection via sensors, GPS tracking and other IOT devices. This is especially important when considering how these systems will affect decision-making at the managerial and operational level, so this should be explored further too, along with potential future trade-offs e.g. between an automated decision-maker and a human decision-maker. Lastly, the financial model used here concentrates on the year one financial return & The ROI after first-year sustains in coming years. Future research may examine a longitudinal study to assess the longitudinal impact of AI/ML on the resilience of the supply chain and growth of the firm, including the effect of shocks in the market, evolution of technology, and market demands. That would offer a more holistic perspective on the financial and operational effects of AI/ML implementation in supply chain management.

Thus, future research should focus on: (1) Validation through the application of the model in global supply chains and across various industries, (2) Incorporation of other forecasting models through deep learning such as transformers, (3) Inclusion of promotion calendars, weather patterns, and geopolitical data to enhance accuracy, (4) Use of IoT and GPS to facilitate early detection of disruptions, (5)

Elucidation on the trade-off between AI/ML automation and human intervention at the decision making level, Assessment of the long-term financial and operational impact of AI/ML on supply chains.

## VI. Conclusion

Our research shows that when AI and machine learning frameworks are designed for supply chain complexity and validated on real operational data providing transformational multi-dimensional business value driven simultaneously across multiple supply chain dimensions. We were able to deliver 88-92% demand forecasting accuracy (26-38% error reduction), predicting late delivery risks with an accuracy of 96% (while preventing 85%+ disruptions), reduce logistics costs by 17%, and achieve Year 1 value in the \$15-25M range (for mid-sized supply networks) through comprehensive analysis across 180,000+ real supply chain transactions. Analysis of performance heterogeneity by geography and by demand category—core markets and stable demand categories outperformed signaling where data investment and model refinement can be expected to pay dividends. The combined performance of the time series LSTM neural network, coupled with the feature-rich boosted trees of XGBoost and the interpretable decompositions of the Prophet forecasting software, yielded a vast improvement in the integrated ensemble and its complementary strengths in capturing temporal patterns, detecting feature interactions and providing a degree of interpretable decomposition. Deploying the solution in phases and human-AI collaboration resulted in gradual value realization while ensuring operational control and trust from stakeholders. This framework also generalizes to critical infrastructure sectors (e.g., semiconductors, pharmaceuticals, energy, defense) that share similar forecasting challenges, supply concentration risks, and disruption exposure.

Takeaways for supply chain practitioners: (1) ML techniques do provide tangible value on real data, (2) Plan to implement them in phases to mitigate risk, and (3) Expect 87–92% accuracy in predictions against which to vet consultants and vendors. For researchers, it sets baselines of supply chain ML performance, highlights application areas with still-limited performance (seasonal/promotional demand, emerging markets) and identifies human-AI collaboration as a neglected dimension but critical to deployment success.

In other words, moving from managing supply with the help of advanced technology to optimizing it entirely with AI driven sense and response supply chain systems represents the most profound shift in how supply chains have ever functioned. AI complements human decision-making, allowing supply chain professionals to make better predictions, detect risks earlier, and optimize decisions not replace them. Those supply chains that make this transition will gain sustainable competitive advantage in cost, quality and resilience not by technology alone, but through a careful combination of AI functionality with human judgment, organizational process evolution, and focus on continuous improvement.

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