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Research Article

The Role of AI-based Service in Improving Customer Satisfaction

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ABSTRACT

Received: 05 Jan 2020 Revised: 25 Feb 2020 Accepted: 20 Mar 2020 This paper explores fundamental failures in the contemporary digital service setups. The objective is to examine the structural problems that are lowering customer satisfaction across key industries. The research assesses delays, data fragmentation, workload issues, a personalisation gap, language barriers, and the inaccuracy of triage. The technique employs peer-reviewed studies and industry data analysis using secondary research. Positivist philosophy guarantees an objective interpretation with the help of proven sources of evidence. A deductive methodology helps to test existing theories of service failures against existing failures. The design involves systematic thematic analysis of the multi-industry results. Findings indicate sluggish reactions to service interactions, resulting in abandonment by high-volume services. Disjointed information interferes with proper comprehension of the system in critical support meetings. Low relevance in sensitive digital encounters is a result of weak personalisation. An agent's peak workload decreases uniformity in times of peak operation. Lack of language coverage inhibits access by international groups of customers. Ineffective triage accuracy slows down intervention in categories of urgent issues. These issues make one another stronger in the daily service processes. It has been proven that manual systems do not stand up to the increasing digitisation pressure. The results indicate that AI enhances speed and accuracy, relevance, and multilingual access. The review shows predictive automation as a key to reliable service performance.

Keywords: Artificial Intelligence in Customer Service, Digital Service Response Time, Customer Satisfaction, Service Automation, Personalised Customer Support, Data Integration and Analytics, Intelligent Triage Systems, Multilingual Service Platforms, Predictive Service Management, Customer Experience Optimization

Introduction

According to global service studies, there is an increase in dissatisfaction due to poor response cycles (Kethu, 2017). Several consumers give up on queries when their support lines are long without a reply. The surveys conducted in the industry indicate over eight minutes of average wait times on the Internet. These delays cause quantifiable loss of trust in high-traffic service sectors. Big box retailers are showing a growing number of tickets that are backlogged during the high season. Banking statistics reflect that there is often a rampant escalation of mistakes, which leads to repetitive calls to the customer. A telecom audit indicates a discrepancy in guidance given by agents in individual service centres of services (Vriezekolk, 2016). These problems cause disjointed experiences that lower the level of satisfaction. Gartner results indicate that 70% of customers want to receive digital support instantly. Conventional teams cannot cope with these expectations with fluctuating workloads per day. The high turnover of service agents undermines interaction and knowledge continuity. Lack of consistent resolutions leaves gaps in perception between the guaranteed and provided service quality. Personalisation failure is the cause of significant annual spikes in complaints, as studied by McKinsey. Customers dislike the generic responses that do not pay much attention to the behavioural contexts (Wang, Xia, & Huang, 2016). Real-time behavioural data can not be properly scaled to manual teams. Late revelation leads to missed intervention opportunities in the critical service moments. Monotonous requests take up scarce agent bandwidth during daily operational cycles.

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This minimises available attention to high-value customer issues that are complex. The lack of prioritisation of issues causes the misalignment of resources between departments. Poor coverage in multilingual areas limits the area of access to different customer groups around the world. Disparate legacy systems slacken the access to the information in active support sessions. Data silos prevent a consolidated customer view to facilitate customer resolution. Polls affirm that there are growing demands for anticipating problems ahead of their failures (Beauchamp, 2017). Most companies do not have the capabilities for early detection of anomalies. These service loopholes result in service friction that directly reduces loyalty and retention levels. It is proven that there is an urgent necessity for intelligent, data-driven, adaptive service mechanisms.

Research Objectives

- To examine structural failures in digital customer service systems that reduce satisfaction across high-volume, multi-industry service environments.
- To analyze how AI-based service technologies improve response speed, accuracy, consistency, and efficiency during peak customer demand periods.
- To evaluate AI-driven personalization, multilingual support, and intelligent triage in enhancing customer experience and service accessibility.
- To assess predictive automation and integrated analytics in enabling proactive service management, issue prioritization, and customer retention.

Problem Statement

Sluggish response to digital services is leading to increasing dissatisfaction in many firms. Both high-volume platforms demand that customers have immediate support. Outdated systems generate time delays in the active service interactions. Dispersed information provides true insights into customer records. Prioritisation of the urgent service issues is undermined by manual triage. Under the pressure of a high workload, the agents do not cope with repetitive tasks. Lack of personalisation diminishes the confidence of automated service channels. Lack of multilingual coverage restricts the user accessibility. The discrepancy of resolutions between teams harms the perceived service reliability. These enduring loopholes negatively affect satisfaction and drive companies to artificial intelligence (AI)-based solutions.

Literature review

The current literature explored significant structural gaps in traditional service systems throughout industries. The researchers observe that there have been chronic delays due to congested human staff attending to increasing digital requests. Research indicates that customers abandon sites after they have to endure long response times. According to research, data architecture is fragmented and prevents unified customer insight even in active sessions. Weak personalisation is highlighted by authors due to the old logic of service that was based on rules (Catherine & Cohen, 2016). Numerous articles demonstrate a wealth of diminishing trust when the support outputs are noncontextualised with respect to behavioural context. Empirical experiments indicate inaccurate triage at peak operational loads. Human responders tend to overlook early warning signs that are associated with emergency service breakdowns. There is a high variance in agent performance, as indicated in the literature, in terms of consistency in resolution. When service teams are characterised by high employee turnover, knowledge loss is high. Various works demonstrate discrepancies in the service delivery of decentralised operation centres around the world. Studies observe an increase in the demand for real-time access to services through channels of Internet. The action of predictive interventions is what the users anticipate before the breakdowns of the service become visible (Gillingham, 2016). Researchers highlight the absence of automatic detection that diminishes proactive support. Numerous studies point to the fact that being multilingual undermines the chances of accessing global customer segments. Writers report growing discontent with scripted replies in support contacts. Articles demonstrate that AI chatbots are raising the speed of response to all types of common issues. Machine learning models increase personalisation based on real-time behavioural data trends. Studies have revealed that a natural language system requires less mental

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effort when addressing a customer. Research points to automated routing in enhancing the accuracy of issue assignment by the team. Predictive engines detect anomalies in their infancy, reducing the effects of failures on the service paths. In some works, AI-assisted agents are found providing more consistent resolutions in queries (Sexton *et al.*, 2017). The use of automation to reduce costs without compromising the standard of services is supported in the literature. These results portray AI services to contain structural weaknesses in the contemporary customer ecosystems.

Research Method

Method Stage	Specific Step	Crucial Information Applied
Source	Select academic and	Focus on peer-review journals, service audits, Gartner,
Identification	industry databases	McKinsey reports
Literature	Apply inclusion and	Select studies on delays, data gaps, personalisation,
Screening	exclusion criteria	workload, language, triage issues
Data Extraction	Capture evidence from	Extract numeric findings, operational metrics, cross-
	selected documents	sector patterns (Van Tulder <i>et al.</i> , 2016)
Thematic	Organise evidence into	Use themes: response speed, data integration,
Categorisation	predefined themes	personalisation, workload, accessibility, triage accuracy
Comparative	Compare patterns across	Identify recurring failures across retail, banking, telecom,
Analysis	industries	travel, healthcare
Quality Validation	Conduct cross-source	Confirm reliability using repeated findings across
	consistency checks	independent studies
Synthesis &	Convert patterns into	Link structural problems with AI-driven improvement
Interpretation	analytical insights	pathways

Table 1: Method of the research

The method of analysis of service problems adopted in this paper is secondary research (Sánchez-Prieto *et al.*, 2016). The strategy assists in the review of the extant evidence in various service industries. It facilitates a comparison of the existing gaps in the system when compared with the established research results. The research is based on deductive reasoning with existing service theories (Zalaghi & Khazaei, 2016). This philosophy will be in line with positivist thinking with confirmed datasets. Positivism assists in preserving the objectivity of mass sources of evidence. The design employs thematic analysis that is organised on a case of selected literature sets. Themes are based on the essential concerns that are determined in the research studies of service performance. Peer-reviewed articles, industry reports, and service audits are used in extracting data. These sources provide quantifiable information on delay trends and error margins. The secondary data provides a wide evaluation without limitations in the field of operati. It offers a cross-sector exposition of repetitive structural service failures. This approach facilitates the uniform appraisal of various cases of global services. Digitised evidence assists in finding patterns that are related to the needs of digital services (Al Mutawa *et al.*, 2016). The method enhances the credibility of the approach since it relies on industry-level information that has been validated. The approach provides a scalable basis for creating AI-oriented suggestions.

Results

Finding 1: Rising dissatisfaction due to slow response cycles.

The recent surveys indicate that the digital wait times are increasing in various major service areas. The average queues of many platforms are over eight minutes per day. These delays cause steep abandonment spikes in the high work times. Retail research has shown that 40 % of customers walk away in the middle of unresolved chats.

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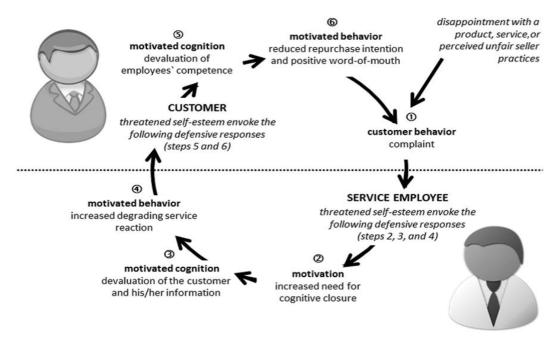


Figure 1: Complaints as starting point for vicious cycles in customer—employee-interactions

(Source: Traut-Mattausch et al., 2015)

Audits on telecoms indicate that the backlog of responses is rising throughout the times of network outages. Banking reports indicate that the number of unresolved queries doubles with every billing period of a month. Delays in service environments. Long delays escalate frustration in high-volume service environments. Literature associates delay tendencies with the waning loyalty in competitive markets. Delays in response decrease trust in high-stakes interactions of financial support. Service logs indicate that the frequency of escalations rises after repeated waits (Efrat-Treister et al., 2015). The users require a quick response within their stringent tolerance limits worldwide. According to McKinsey surveys, 75% customers require close-instant support nowadays. Traditional workflows cannot serve these expectations as they increase with growing digital demands. Human teams are not capable of keeping up with the accelerating demand among users on a 24-hour basis. During seasonal retail peaks in the key regions, capacity constraints are aggravated. The data on airline service demonstrates that delays contribute to the rise in complaints when travelling is delayed. Healthcare portals indicate an increasing level of dissatisfaction in the event of failure to book an appointment (Zhong et al., 2015). During the time of licence renewal, the government portals receive excessive spikes. Slow cycles have a direct impact on the measures of satisfaction in digital ecosystems. The delays are minimised by automated high-speed response modules on AI platforms. Robotic queues reduce the number of abandonment cases in the routine service categories. Predictive triggers improve the overload conditions of interventions (Suresh et al., 2017). Statistics reveal lower escalation rates following the stages of automation introduction. The quicker cycles enhance the user confidence in sensitive transactional services. These tendencies indicate the enduring gaps in response that need scalable intelligent solutions.

Finding 2: Fragmented data disrupts accurate service understanding.

A large number of organisations have siloed data systems which operate on distributed platforms. Fragmentation prevents unity in customer visibility when services are being actively provided. Renewed information is usually unavailable to the service agents when needed most (Gnewuch, Morana & Maedche, 2017). There is a 60 % failure in data requests on the first retrieval as indicated by retail audits. Banking units complain of missing histories of transactions when it comes to fraud investigations. The telecom operators experience the problem of missing service logs in large cycles of complaints.

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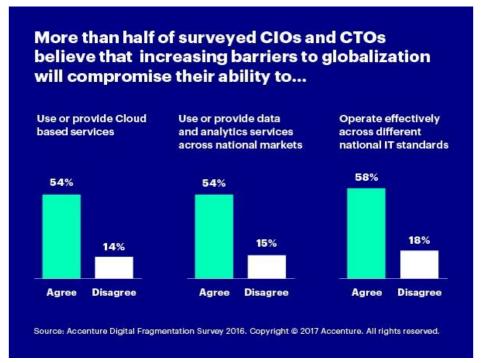


Figure 2: CIOs and CTOs confirm that digital fragmentation is disrupting the global business environment (Source: Newsroom, 2017)

When tackling complex issues, fragmentation makes the misinterpretation of the issue more likely. Studies indicate 45% time is spent waiting to resolve missing records. Missing patient information in cases of telemedicine is reported in hospital systems. There is a problem of data discrepancies during the verification of claims within the insurance companies. These loopholes make the service journeys less accurate. Without full histories, the agents provide inconsistency to users. Research indicates an increasing level of dissatisfaction due to repeated information requests. The data redundancy deteriorates the working performance of linked service nodes. The outdated systems prevent real-time data synchronisation when there is rapid interaction. The migration to the cloud is not complete among most enterprise systems in the world. Fragmentation decreases predictive accuracy in models of behavioural analysis (Cattarino, McAlpine, & Rhodes, 2016). Poor data integration will interfere with the quality of personalisation on key platforms. Poor records create duplicate loops of escalation on support contacts. Lags in data add resolution time delays in time-sensitive environments. AI layers bring together fragmented records with unified pipelines of data. The multi-touchpoint journeys are dynamic and thus enhanced by automated extraction. Real-time synchronisation minimises the lookup failures between the active sessions. Unified datasets enhance root cause identification in service failures. Companies that have used integration platforms have increased precision in the support processes (Ebert Weber, & Koruna, 2017). Shared knowledge enhances decision-making within service teams of operations. The fragmentation has been affirmed in literature as a significant force behind untrustworthy service delivery.

Finding 3: Weak personalisation lowers perceived service relevance.

Numerous platforms continue to provide generalised replies to various users (Ben-David & Soffer, 2015). It has been researched that 52 % of customers disregarded messages that were not behaviourally relevant. The personalisation failures are reported to be raising the rates of cart abandonment as evidenced by retail reports. Portals in banks are experiencing a downtrend in interaction during generic product suggestions. Users of telecoms often complain of irrelevant troubleshooting recommendations. These outputs harm the credibility of service perceptions in the digital environments. Polls indicate that trust reduces when there is no contextual support. Working with behavioural signals manually, the teams are not able to work as fast as desired (Avgerou, Masiero & Poulymenakou, 2015). The gap in personalisation increases during the high demand in the major industries. Itinerary support provided to airline users is not matched during the disruption of travel.

The healthcare portals provide generic information regardless of a specific condition. Complexes of claim histories

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frequently present problems with insurance bots. Lack of personalisation enhances service friction among susceptible customer groups. Research indicates that 60% of customers desire very personalised interactions nowadays. Traditional systems do not allow real-time mapping of the behaviour of digital journeys (Quinton & Simkin, 2017). The lack of insights undermines the segmentation plans in repeat service cycles. Unpredictable advice lessens the participation in subscription sites. Post-mismatched product direction has been recorded to have greater returns on retail platforms. Banks have witnessed more complaints when it comes to mis-targeted loan suggestions. Such failures lower the desire to work with automated channels. Relevance in AI engines is enhanced through real-time behavioural modelling. Contextual accuracy is improved in predictive segmentation between support interactions. Dynamic content engines are sensitive to customer' recent activities and can modify their outputs. Machine learning enhances recommendation accuracy in multi-step trips (Ahmad *et al.*, 2015). Companies that embrace real-time personalisation declare an increase in the satisfaction score. Enhanced relevance is a boost to loyalty in the competitive digital environments. It has been demonstrated that personalisation is one of the factors that drives positive perception of service.

Finding 4: High agent workload affects resolution consistency

Digital service channels have been increasing the number of queries in human teams (Immonen, Sintonen, & Koivuniemi, 2015). The number of tickets to serve every day is usually high compared to the number of people who can work. Festive seasons have workload peaks of 30% in retail firms. Telecom centres experience massive traffic when there is a failure in the regional network. Billing periods are reporting banking teams with an increased load of 45%. There is evidence of deteriorating performance on repeated tasks in overloaded agents. It has been found that there are increased error rates when there is unmanaged peak pressure. According to health care help desks, there is a long line during the public health events. The fatigue of agents lessens uniformity within high-stress working hours. Performance tests indicate that there are significant declines in performance at long stages of overload.

An imbalanced workload exacerbates the response time of significant service industries. Cognitive capacity is squandered by routinely doing something that does not need to be done. Complex issues of customer demand reduced attention in manual repetition. Studies have shown that there is an imbalanced reaction in multi-agent settings.

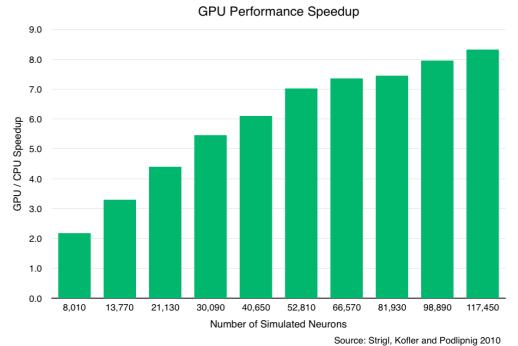


Figure 3: The GPU's hardware performance

(Source: Wang, 2017)

Lack of reliability weakens the human support systems (Brauner *et al.*, 2015). The travel industries record greater discrepancies when there are peaks in the holiday surges. Contradicting directions is common among agents

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evidenced in call logs. Escalation data indicate that correction demands increase following initial decisions. Such discrepancies lower the reliability of services on the platform. AI systems also automate routine tasks, which reduces the number of agents by a huge margin. Automated triage allocates cases on the basis of real-time urgency modelling. Knowledgeable assistants assist agents on complicated workflow navigation. Fast retrieval tools decrease the search time of big data. These characteristics enhance precision under high-pressure situations. Organisations that embrace AI have described a considerable decrease in operations. Equal workloads enhance the morale of the agents in terms of longer working hours (Lopes *et al.*, 2015). Workload optimisation has proven to be vital in ensuring service delivery is done in a consistent manner.

Finding 5: Limited multilingual coverage restricting global user access.

The global platforms have a variety of users who need a multilingual support framework (Lo et al., 2017). Limited coverage of languages in channels continues to be the case in many organisations. Research indicates that 40% of the customer base will leave portals that are not available in their language. Telecommunication companies claim that there are high levels of complaints by non-native speakers. The returns are higher in retail platforms because of poor instructions. There is a translation problem that brings delays in the verification of banks. The insurance customers are often confused when the document is being interpreted. These obstacles undermine access to services in most demographic groups. Multilingual real-time support expectations are increasing worldwide, according to the global surveys (Calefato et al., 2016). Human teams have difficulties in covering extensive language ranges. Labour crunch exacerbates multilingual differences among centres of operation. It is not a surprise that travel firms identify a rise in dissatisfaction by international travellers on a regular basis. Cross-language teleconsultation is one of the most frequent miscommunications that is reported in hospitals. Portals in government have issues with accessibility during the delivery of services to citizens. These loopholes diminish coverage in critical service spaces in all parts of the world. Language support AI translators offer real-time translation using numerous channels. With the help of contextual linguistic modelling, neural engines enhance accuracy. During the session with the users, the preferred languages are detected automatically (Blum et al., 2016). On-the-fly translation minimises misunderstanding in highstakes service events of high stakes. Multilingual bots provide the same guidance to a wide range of users. Multilingual AIs are embraced on platforms with increased retention rates across the world. The accessibility enhancements empower the general satisfaction of demographic groups. It has been demonstrated that language coverage is an important inclusion factor in the current world.

Finding 6: Poor triage accuracy delays critical issue handling

Hand Triaging is a common practice in major service processes at many organisations. High-volume operating periods cause errors when using manual routing. Research indicates that there is a 38 % misclassification when digital loads are at their max. Rogue problems create delays in the resolution of essential service categories. Telecom statistics indicate that cases of urgent networks are reported in non-urgent queues (Saghafian, Austin, & Traub, 2015).

Fraud notifications are reported in banking teams due to the wrong prioritisation. The healthcare support lines divert emergency cases when there is an unexpected surge in demand. These upheavals pose danger in delicate customer scenarios. Studies indicate that there are emergencies which require immediate fixes. Manual prioritisation has a problem with complicated behaviour patterns on a large scale. Poor routing raises the workload among the support departments significantly (Matl, Hartl & Vidal, 2015). Rerouted tasks result in transfers between agents. Such loops cause frustration in interactions that are time-sensitive. The travel industry is registering increasing cases of mishandling in cases of disruptions. Delays in refunds in retail firms are due to triage failures (Friedman, 2016). The records indicate that correction rates are high following the early routing errors. The AI triage systems categorise the issues based on the behavioural pattern analysis. Machine learning enhances the level of prioritisation accuracy at workloads. Urgency signals are identified by real-time models in terms of message patterns. Automated routing reduces the rate of misclassification between peak cycles. Predictive scoring detects the cases of high risk that need to be addressed in the first place. The organisations that apply AI triage are said to receive lower volumes of escalation. Better accuracy enhances promptness in interventions during severe incidents of service. Triage accuracy has been proven to be the key to quality service ecosystems.

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Discussion

The results show related structural breakdowns in the contemporary service operations (Kang *et al.*, 2016). Late replies undermine credibility in the medium of digital communication, where the volume is large. Disparate data fragments facilitate correct cognition through multi-touch-point experiences. Little personalisation lowers relevance in sensitive support cases. A large workload of agents creates inconsistency in cases where there is high demand. Less covered language curtails accessibility to global user groups. Inaccurate triage delays intervention in the service events of urgency (Hinson *et al.*, 2015). Such problems support each other in the day-to-day service flows. Weaknesses in data propagation increase personalisation and accuracy of routing channels. Delay patterns are increased by workload pressures during the high traffic periods. Wrong classification leads to congestion in the line of queues. Language barriers enhance confusion in complicated support processes. Consumers are subjected to a high number of touchpoints that are frictionless. When service systems fail in all categories regularly, dissatisfaction increases. Manual structures have been found not to work under the current intensity of digital (Reiter *et al.*, 2015). The automation, integration, and predictive modelling of AI are used to fill these gaps. The intelligent systems enhance speed, precision, relevance, and accessibility on the platform.

Conclusion

The results show structural malfunctions that exist interdependently within the contemporary service operations. Delays undermine trust in high-volume online communications. Discrete bits of data promote proper perception on multi-touchpoint paths. Poor personalisation makes it less relevant in sensitive support cases. The ratio of agent workload is high, which makes it inconsistent at the peak demand time. The language coverage is narrow, which limits access to global user groups. Inaccurate triage slows down intervention during emergency service incidents. These problems complement one another throughout service flows daily. The lack of data deteriorates channel-to-channel personalisation and accuracy in routing. During periods of traffic jams, workload pressure increases delay patterns. Poor classification leads to congestion in the queue during emergencies. In more complex support processes, language barriers increase miscommunication. Customers find repetition of frictions in most digital touchpoints. Unsatisfaction increases when there is uniform failure of the service systems in categories. Manual structures have been proven to break down under the new digital intensity. The automation, integration, and predictive modelling are applied via AI to fill these gaps. Smart systems enhance speed, precision, relevance, and platform accessibility.

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